

WORKIVA PARTNER UPDATE

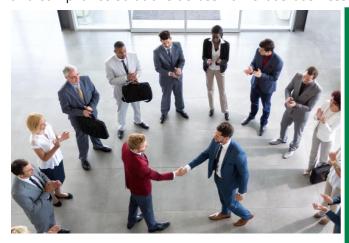


KNOW YOUR PARTNER

Templar Shield, Inc. is an information security, risk and compliance technology professional services and value-added reseller firm having a global team of GRC technology professionals -Headquartered in San Diego, CA. Our consultants are spread out all over United States with subsidiary in India and partnerships in UK,EU and Philippines.

We provide various service options to meet our client's specific needs, including advisory, integrated risk transformation, consulting, operations, and technical solutions.

We have partnered with over 100 Fortune 1000 companies and government entities, driving innovative integrated risk and compliance solutions across numerous business functions.



TEMPLAR SHIELD SPECIALTIES

- · Governance, Risk, Compliance (GRC) / Integrated Risk Management (IRM)
- Cybersecurity (SecOps)
- Data Privacy
- Identity & Access Governance
- Third-party Governance
- · Business Resiliency Management (BCM)
- Cloud/Digital Transformation

WHERE TEMPLAR SHIELD CAN SUPPORT WORKIVA

- Internal Audit Management
- Internal Controls Management
- SOX Compliance
- IT Risk and Compliance
- Enterprise Risk Management
- Operational Risk Management
- Policy and Procedure Management



SMALL DEAL SIZE \$30K - 45K

MEDIUM **DEAL SIZE** \$60K - 80K

LARGE DEAL SIZE \$100K+

TEMPLAR SHIELD PARTNERSHIPS

- Carahsoft
- CDW
- Vertosoft
- Acorio
- Synoptek

WORKIVA OPPORTUNITY APPROACH

- Support the sales team in ensuring the client's business needs are mapped to the appropriate Workiva functionality
- Leverage standard Workiva services pricing as a baseline to ensure our quotes are reasonable

TECHNOLOGY PARTNERS







